

# Unit 3 Business Meals

Listening and Speaking  
Dining Out

# Teaching Objectives

01

To invite a client to dinner

02

To introduce traditional Chinese food

03

To entertain a client

01

# Inviting a client to a dinner

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# 1 Inviting a client to dinner

## Useful Expressions

- 1 ▶ I'm calling to see if you would like to have lunch tomorrow...
- 2 ▶ If you have no other plans on this Saturday, I'd like to invite you for dinner...
- 3 ▶ If you are free, how about having dinner with us...

# 1 Inviting a client to dinner



## TASK 1

Listen to the conversation and fill in the blanks with what you hear.

M: Hi Diana, thanks for your help on the contract. We're having a dinner this evening to celebrate getting the contract. \_\_\_\_\_

**We'd love you to come**

W: **I'd love to, but I'm afraid** I have to work overtime tonight.

M: That's a pity! Maybe you could join us a little later?

# 1 Inviting a client to dinner



## TASK 1

Listen to the conversation and fill in the blanks with what you hear.

W: I'm really sorry. I just can't make it this time. I'm going on a business trip tomorrow and have got an early plane to catch.

M: Sorry you can't be there. Maybe some other time?

W: Sure. Anyway, thanks for asking. Hope you guys have fun!

# 1 Inviting a client to dinner

More Useful

C Expressions

1

We're having a dinner this evening to celebrate getting the contract. *We'd love you to come.*

2

Sorry you can't be there. *Maybe some other time.*

3

We're having a party tonight to celebrate Tom's birthday. *We'd love you to come.*

4

Sorry you can't be there. *Maybe some other time.*

# Chinese Food Culture

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02





# 1 Kinds of Traditional Chinese Food



## 2 Si Chuan Cuisine



*Strong flavor*

- ◆ pungent
- ◆ Spicy

*Three peppers:*

- ◆ chili(辣椒)
- ◆ Sichuan pepper (花椒)
- ◆ pepper (胡椒)



### 3. Notable Dishes



*Kung Po Chicken*

*Spicy stir-fry*

*chicken, peanuts, vegetables, and chili peppers*



*Mapo Tofu*

*Douban, Douchi, minced meat, water chestnuts, or wood ear fungus*

# 4 Jiangsu Cuisine

01

Name: Huaiyang Cuisine



02

Place: lower reach of the Yangtze River



03

Materials: Aquatics (水产品)  
as the main ingredients



04

Characteristics: freshness



## 5. Notable Dishes



Are you watering?



### *Da Zhu Gan Si*

*Finely shrimp, ham and dried tofu  
in chicken broth (肉汤)*



### *Lion's head*

*Braised (炖, 蒸) pork  
meatballs in brown sauce*

## 6 Putting into Use



### TASK 1

Listen to the conversation and decide whether the following statements are true or false. Then write key words to support your answers

1. ~~The woman is very familiar with Chinese food.~~

True

False

knows little about

2. The restaurant is famous for four dishes.

True

False

## 6 Putting into Use



### TASK 1

Listen to the conversation and decide whether the following statements are true or false. Then write key words to support your answers

3. ~~The two speakers are going to order a bottle of red wine.~~

True

False

**two bottles of Tsing Tao beer**

4. ~~The soup will be served after the food.~~

True

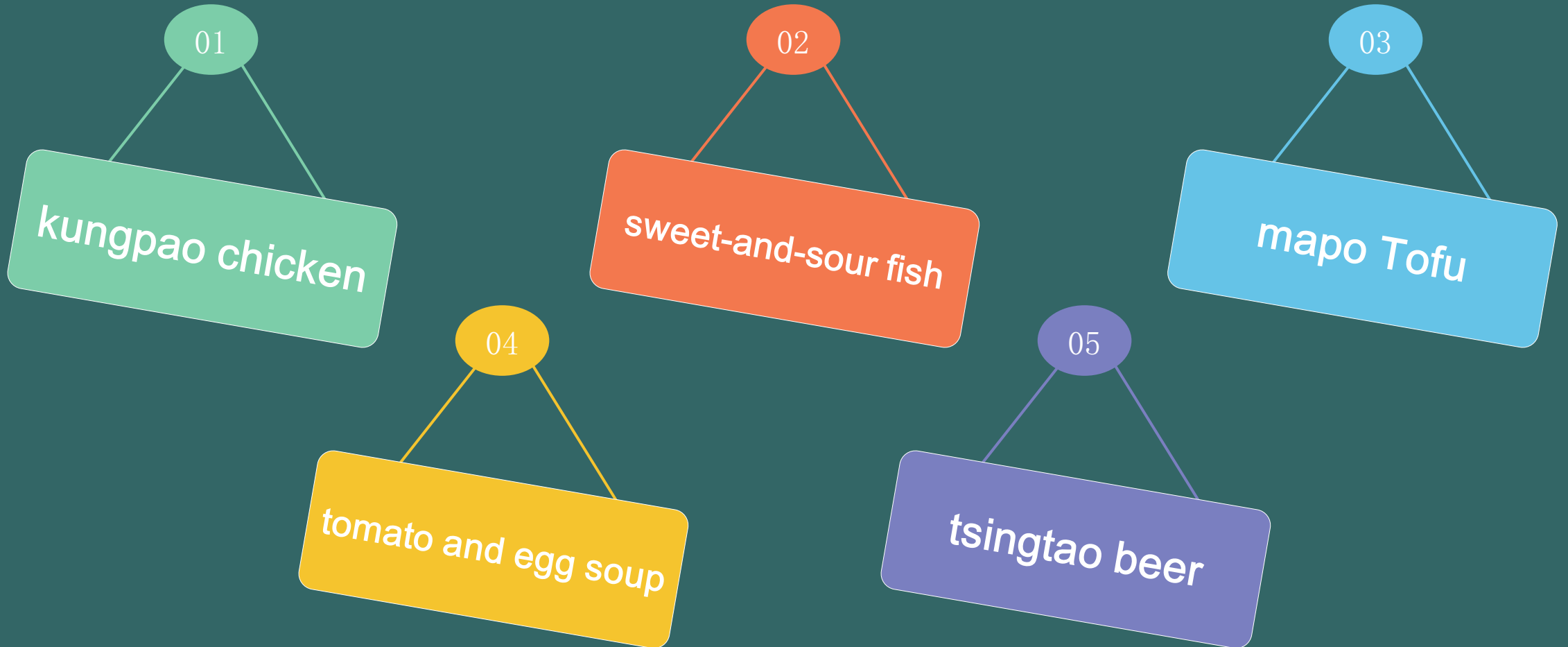
False

**before**

# 6 Putting into Use



**TASK 2** What kind of Chinese food is mentioned in the dialogue?





# Put into use



## Task Script

M: Here we are at the Hongfu Restaurant. What would you like to eat, Ella?

W: Of course I'd like to have some Chinese food. But I know very little about it. Could you recommend some?

M: Sure. This restaurant is famous for its Kungpao Chicken, Sweet-and-Sour Fish, Mapo Tofu and Tomato and Egg Soup.

W: Wow, what a variety! Let's try the chicken and the fish, shall we?

M: That sounds great. How about a Kungpao Chicken, a Sweet-and-Sour Fish, a Tomato

# Put into use



## Task Script

and Egg Soup, and two bottles of Tsingtao beer?

W: My mouth is already watering.

M: You know we usually serve the food first and then the soup. But if you like, we can ask for the soup first.

W: Oh, that is very kind of you. Thank you.

03

# Entertaining a Client

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# 1 Entertaining a Client

A Starting

1 ▶ I am thinking of eating out tonight.

2 ▶ Do you know a good Chinese restaurant?

3 ▶ Can you recommend a good Chinese restaurant/  
seafood restaurant?

Useful  
C Expressions

# 1 Entertaining a Client

## Useful Expressions

### A Continuing

- 1 ▶ Do you have any other ideas?
- 2 ▶ Can you recommend anything else?
- 3 ▶ Do you know any other places?

### A Ending

- 1 ▶ That is a good idea. I think i will try it.

# 1 Entertaining a Client

B

Starting

1



Have you been to...?

2



There is a place called...

3



For more casual dining, you could try the...

Useful

C Expressions

# 1 Entertaining a Client

## Useful Expressions

B Continuing

- 1 ▶ You should try...
- 2 ▶ There is always the..., where you can...

B Ending

- 3 ▶ They have a nice..., and they also serve...

## 2 Putting into Use



**TASK**

Work in pairs. Practice asking and giving advice with the help of the useful expressions above mentioned



Role A

A light blue diamond shape with a double border and a semi-circle at the bottom, resting on a horizontal line.

You are an American client on a business trip to Beijing.  
You want to try some Chinese food.



Role B

A yellow diamond shape with a double border and a semi-circle at the bottom, resting on a horizontal line.

You are receiving an American client of your company who wants to try some Chinese food.



# Reference



•B: Excuse me, are you Miss. Anderson from America?

•A: Yes, I am.

•B: Nice to meet you, Miss. Anderson. I am John, sales manager of ABC Company.

•A: Nice to meet you too. Thank you for coming to meet me in person.

•B: It is my pleasure. Let us go to the hotel firstly

•A: OK.

•B: Miss. Anderson, your assistant told us it is your first trip to china. Do you have a schedule tonight?

A: I am thinking of eating out tonight. Could you recommend a nice restaurant nearby?

B: What kind of food do you like, Chinese or American?

A: Is there a Chinese restaurant around here? I would like to have some local food.

# Reference



B: I know there is a quiet restaurant nearby, which has a reputation for their fish and Beijing roast duck. The fish there has wonderful flavor.

A: Sounds very attractive. Do you have any other places to recommend?

B: There is a Sichuan restaurant. It is not far either. You can try the green healthy vegetables there. The pork there is very tasty. You should also try the spicy shrimp!

A: Sounds great. I love these hot dishes. Let us go to the Sichuan restaurant.

B: Ok. I hope we can find a place there. It is a very popular restaurant.

A: Let us try our luck! Looking forward to a very enjoyable dinner.



# Assignment

**Practice the dialogue  
with your partner.  
Swap roles and repeat.**





THANK YOU